



# On the Road to Smart Manufacturing

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# On the Road to Smart Manufacturing



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Gartner

# Key Questions

1. What are the key technologies we need to apply to achieve smart manufacturing goals?
2. Does MES still fit in as part of an overall smart manufacturing strategy?
3. How will these technologies evolve?
4. Is there anything we're missing?

# Key Questions

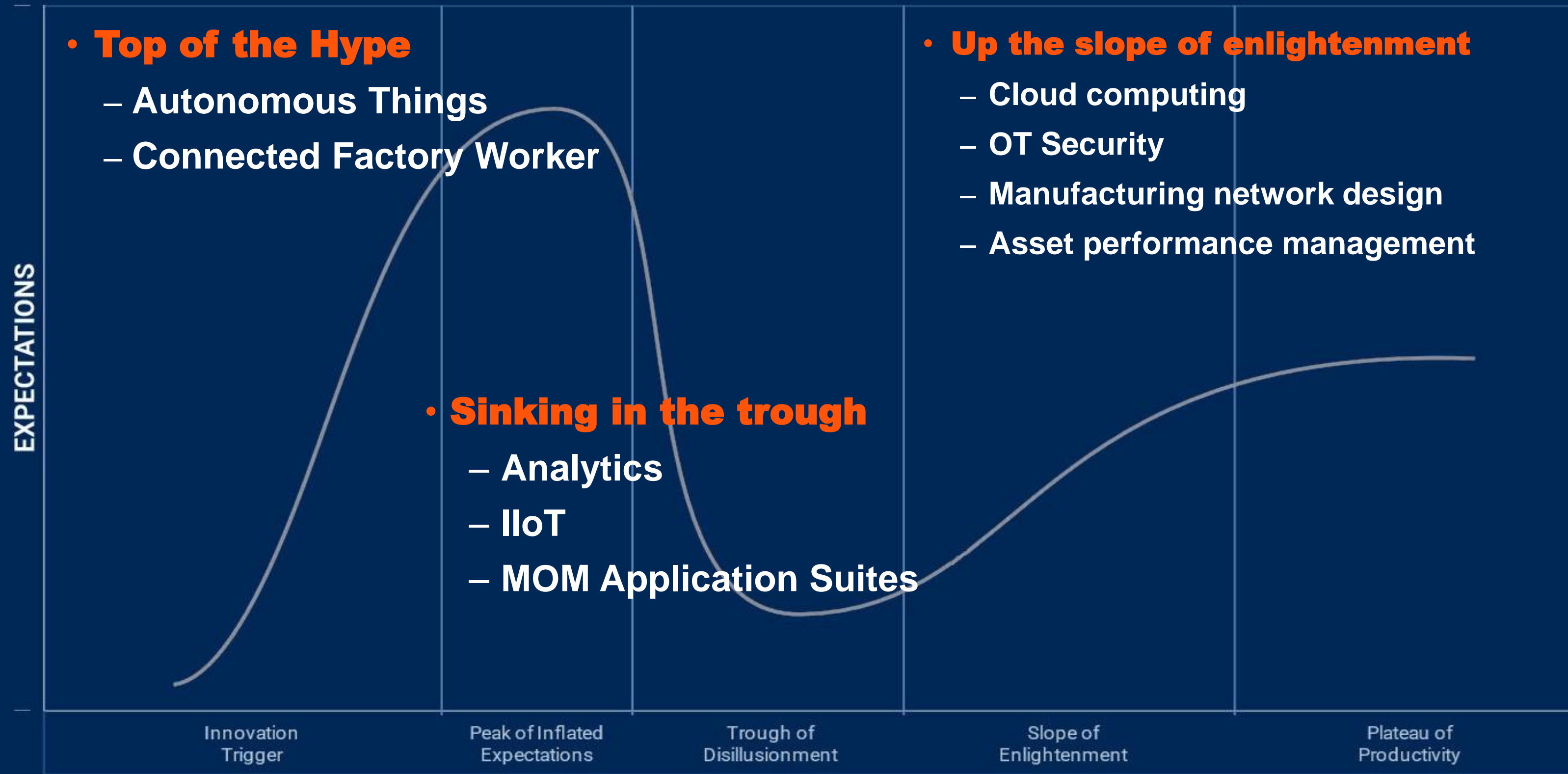
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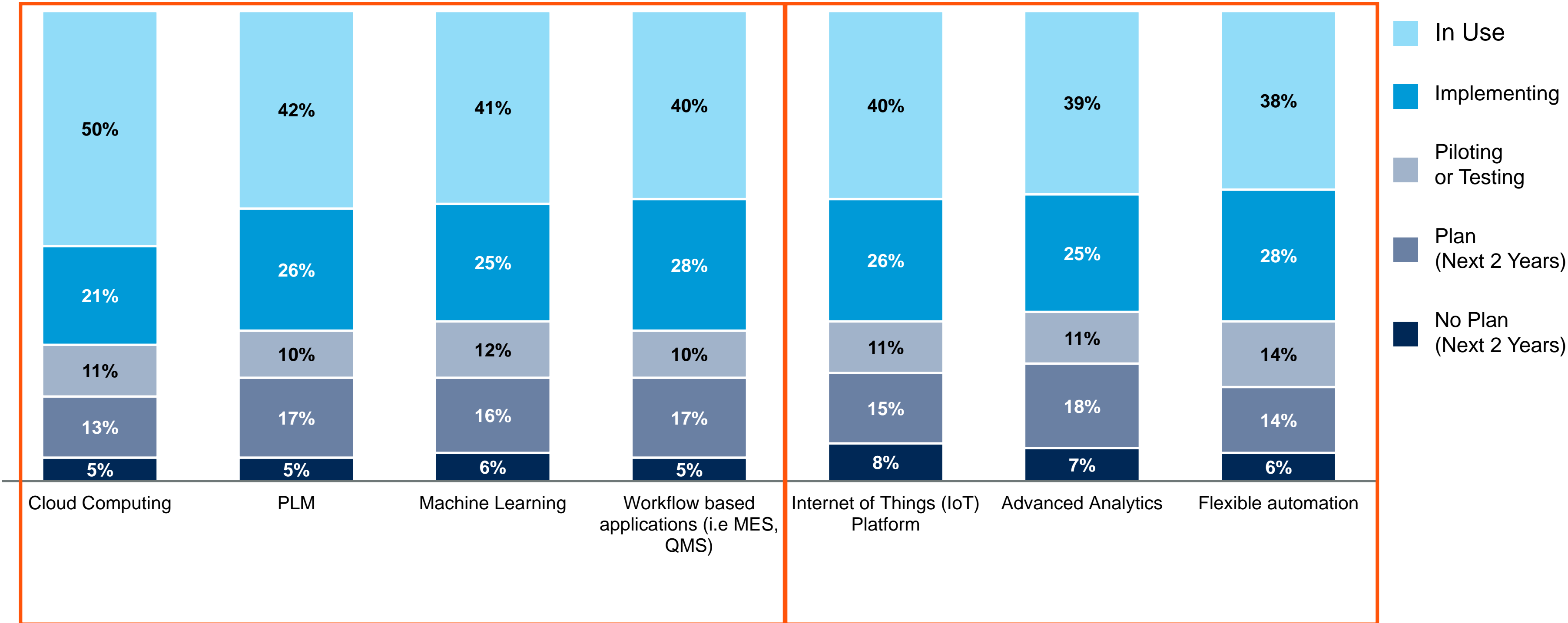
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# Hype Cycle for Manufacturing Operations Strategy



# Current Adoption ... And New Foundation

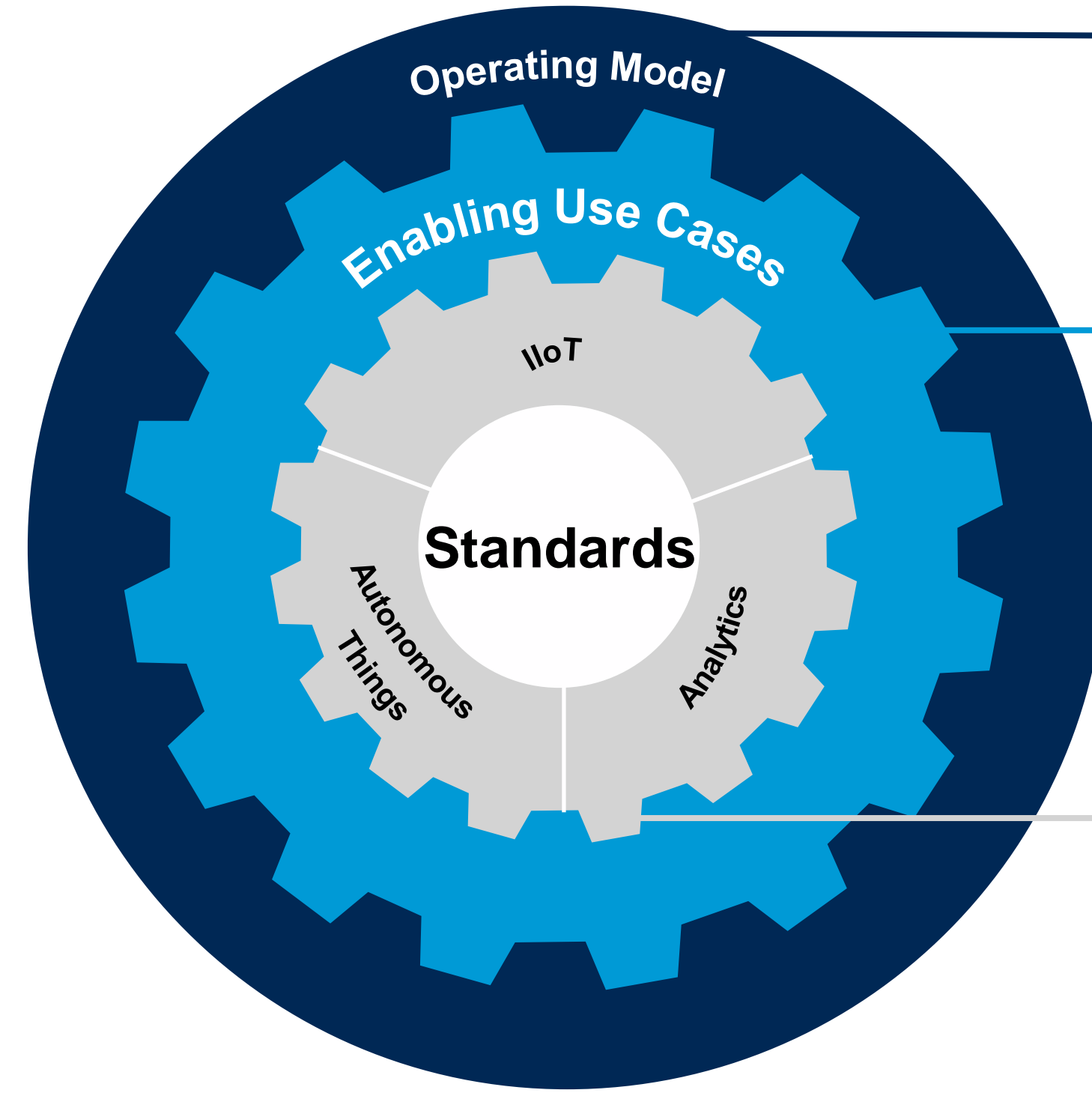


Base size vary, n = 427-436 supply chain professionals

Q: For each of the following technology areas, please indicate your organization's adoption status or plans

Source: Gartner 2020

# Smart Factories Have Three Components

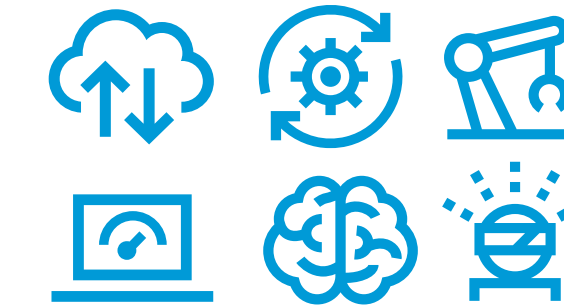


## How the Business Works

Strategy and culture  
Operating systems deployment  
and capability building

## Use Cases

Blend of technology,  
data  
management/process  
ing, and workflow



## Foundations

Common processes,  
controls, measurements

Source: Gartner 2021

## Key Issue Take-Away:

While smart manufacturing is creating new value streams, transactional software systems are still required to keep production running.



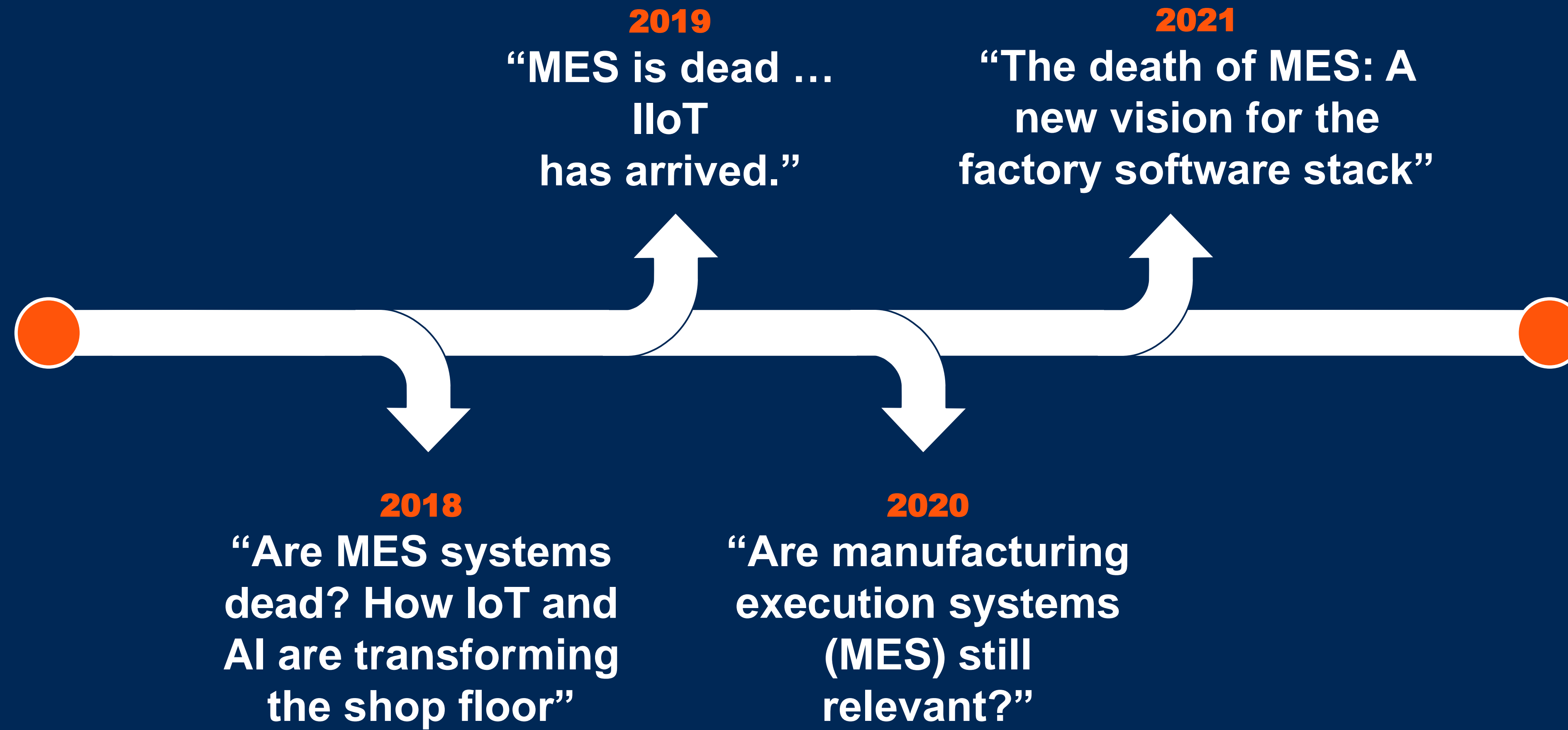
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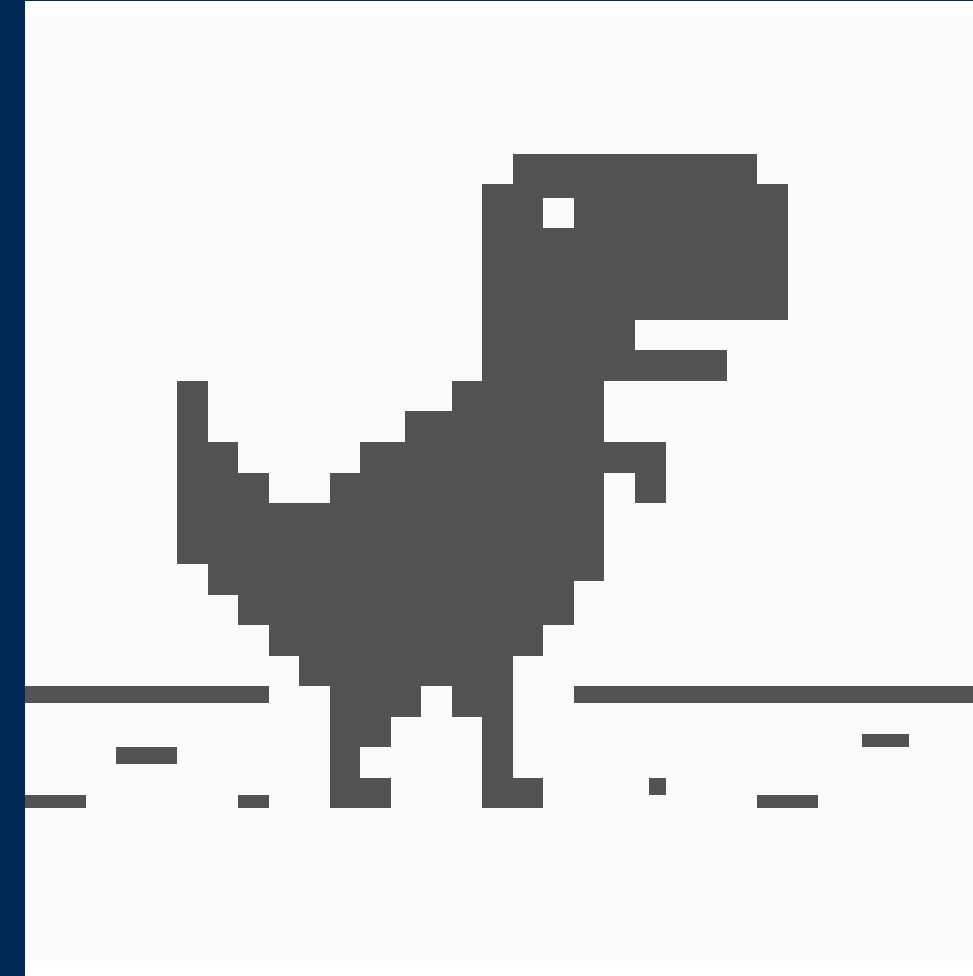
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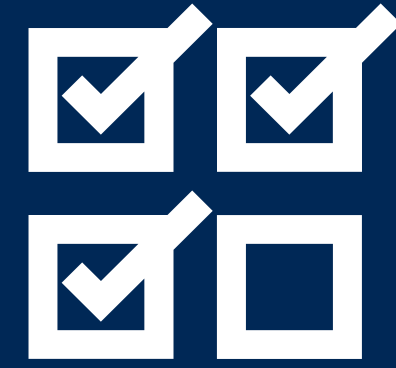
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# Legacy MES Limitations

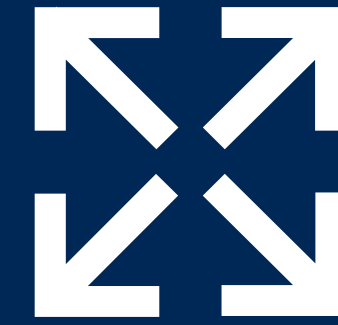


# MES Functions (and Challengers)



**Execution**

**Connected  
Factory  
Worker**



**Orchestration**

**Platform  
Solutions**



**Monitoring**

**IIoT/  
Analytics**

## Key Issue Take-Away:

Regardless of the three-letter acronym, the *functions* performed by MES are essential and foundational to smart manufacturing.

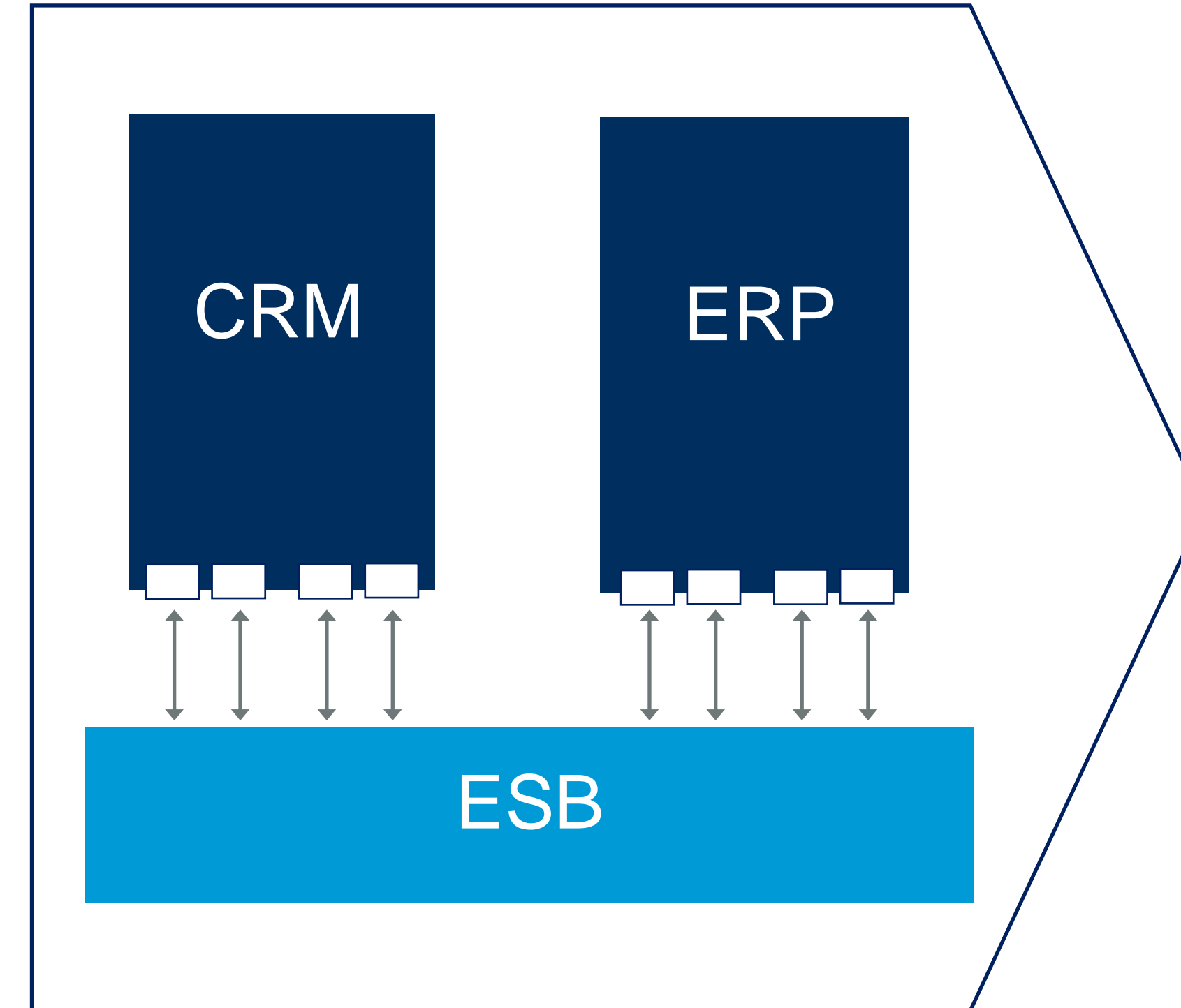
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# Software Architecture Evolution

## Packaged Applications (Project-Style Delivery)

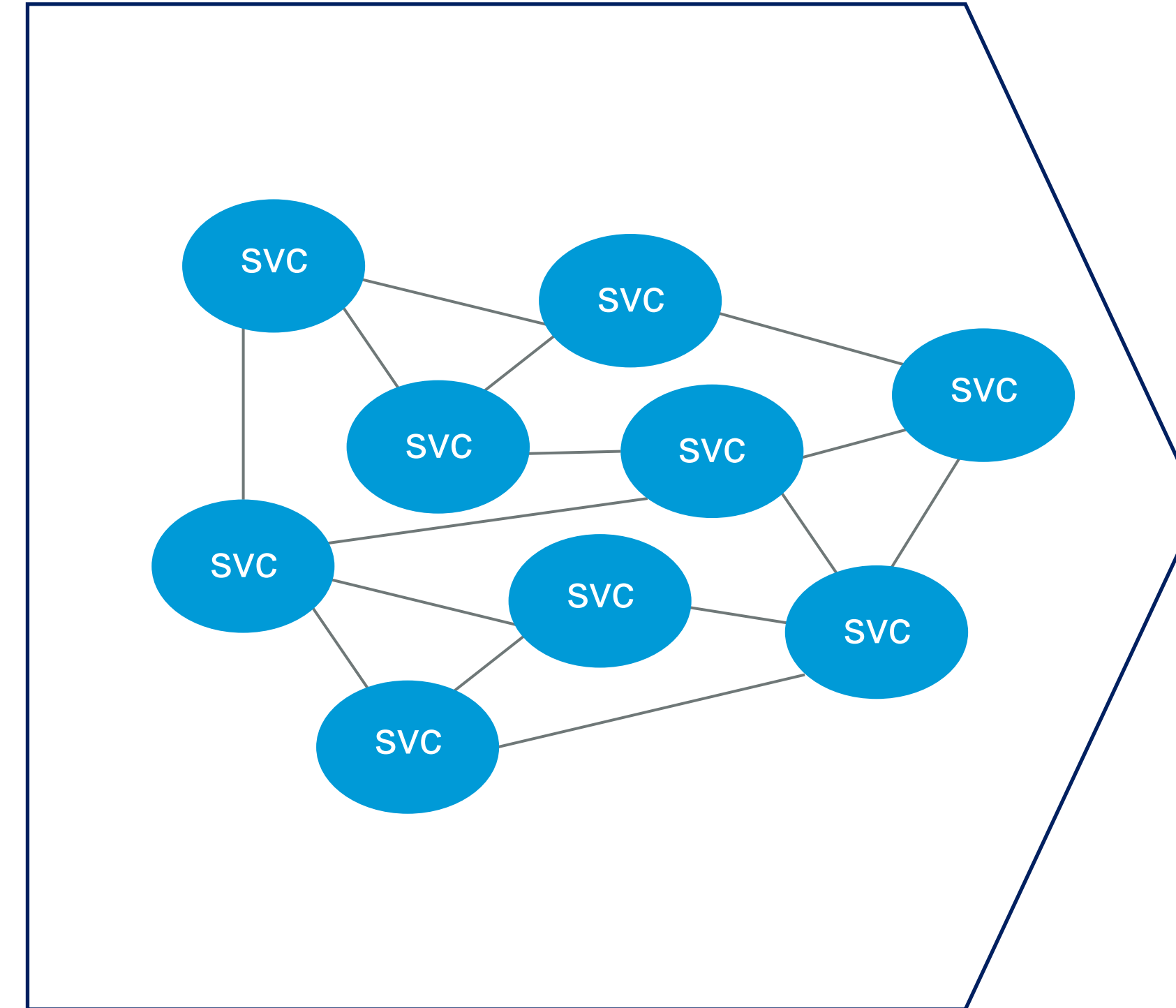
- **2000s**
  - Business Applications
- **2010s**
  - Manufacturing Applications



# Software Architecture Evolution

## Microservices (Product-Style Delivery)

- **2010s**
  - Business Applications
- **2020s**
  - Manufacturing Applications

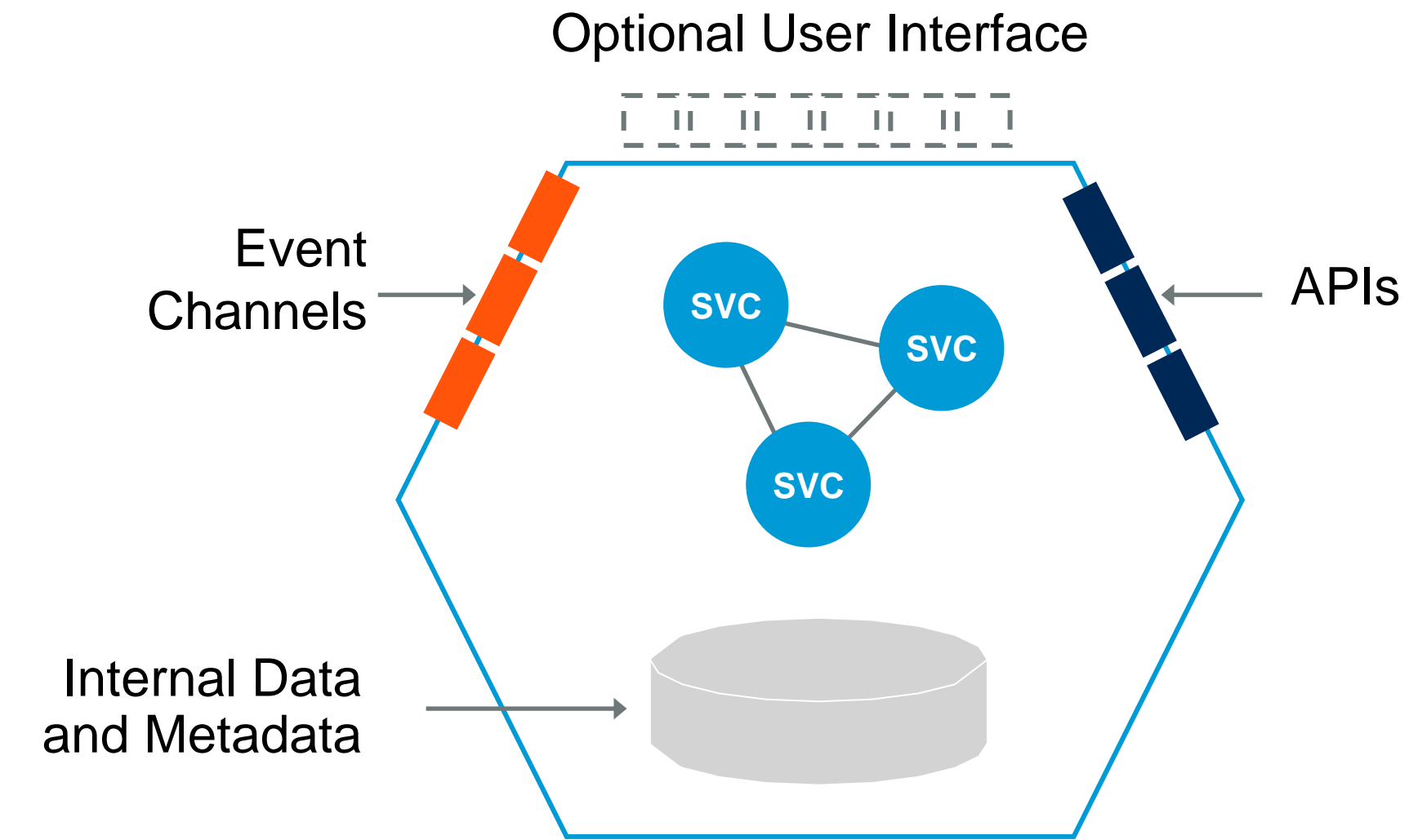




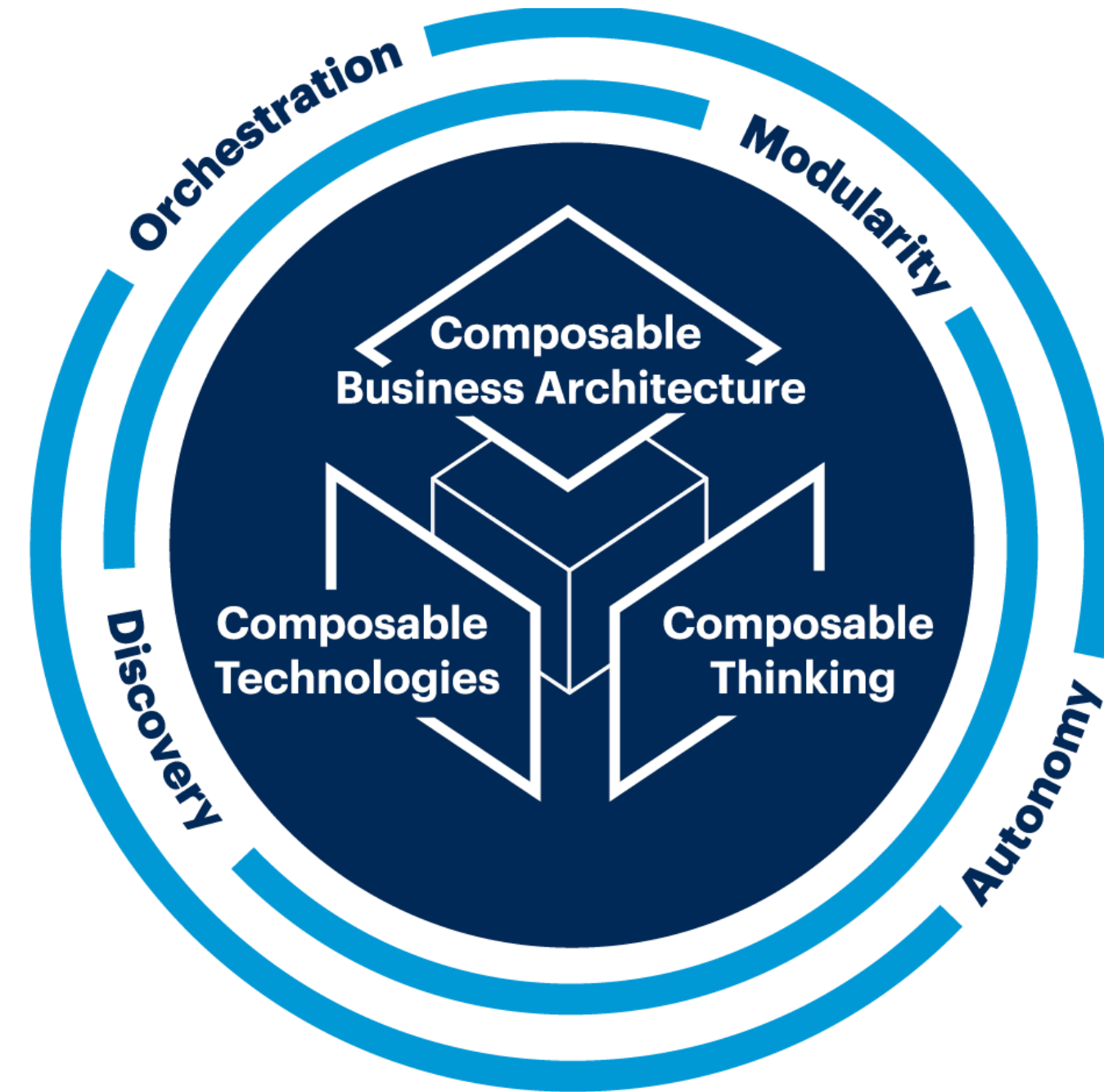
# Software Architecture Evolution

## Packaged Business Capabilities (Market Delivery)

- **2020s (now)**
  - Business Applications
- **2020s (when?)**
  - Manufacturing Applications



# Composability Helps You Thrive Amid Disruption



## Thinking

Everything is composable.  
Culture emphasizes exploration.

## Business Architecture

Strategy for proactive  
adaptability and resilience  
in the face of uncertainty.

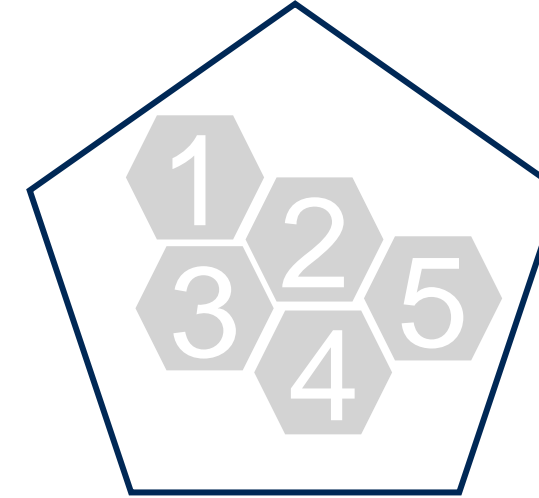
## Technologies

Digital assets designed as  
composable building blocks  
and technologies that  
enable composition.

# Packaged Business Capabilities in the Real World

## Vendor Application PBCs

- Audience — 100s



- MOM Application Suite

## Business Unit PBCs (IT)

- Audience — 10s



- Select vendor applications with IT-generated PBC extensions

## Self-Service PBCs

- Audience — 1

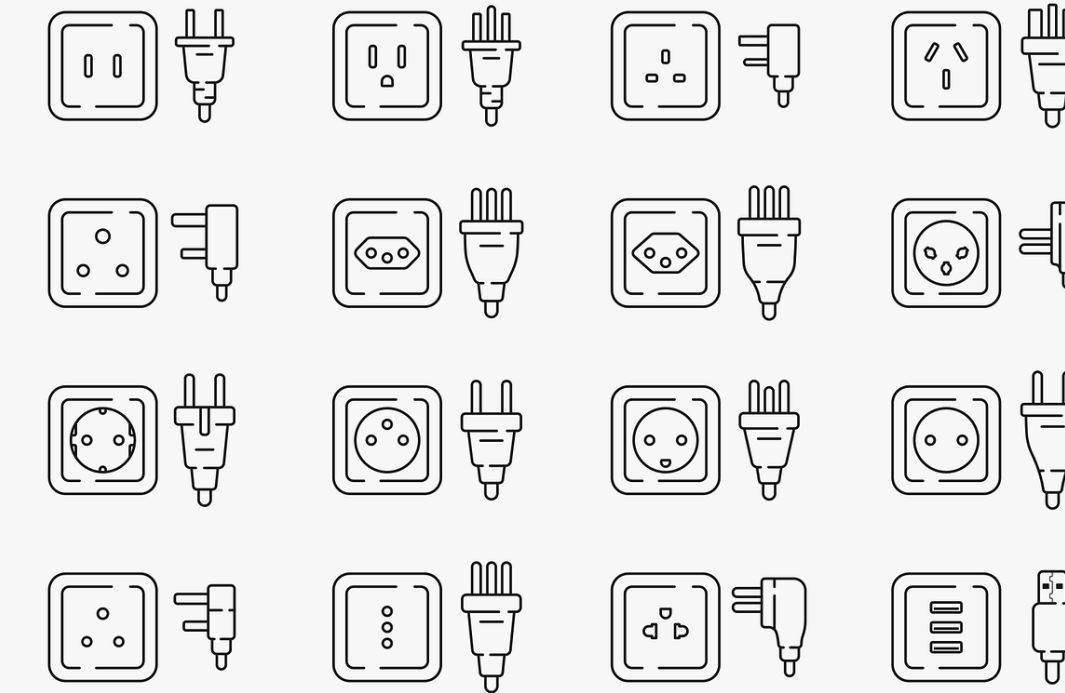


- Vendor and business unit PBCs with personalized extensions

# But Reuse is Hard and Expensive!

APIs aren't reusable by default

- APIs don't always fit
  - Incorrect workflow
  - Incomplete data
  - Semantically incompatible
  - Version discrepancies



Most companies reuse <10% of their APIs

# Development Teams Don't Build for Reuse

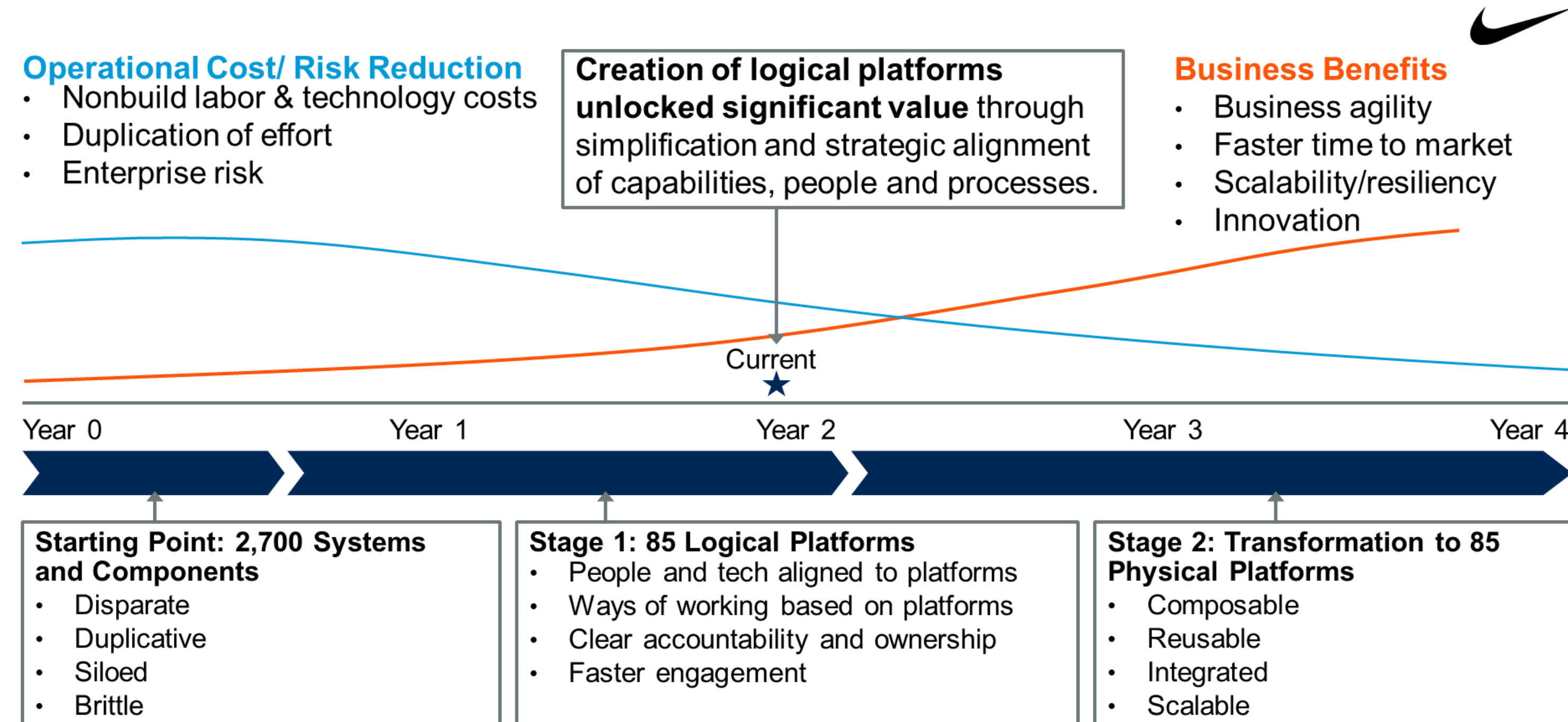
## YAGNI

You Aren't  
Gonna Need It

**"Always implement things  
when you actually need them,  
never when you just foresee  
that you need them."**

- Ron Jeffries, Founder  
Extreme Programming Methodology

# Benefits Across Nike's Platform Transformation



Source: Adapted From Nike

## **Key Issue Take-Away:**

The answer to the question “Are composable manufacturing systems in your future?” is “Yes”, but the hard part is business transformation, not technology.

# Key Questions

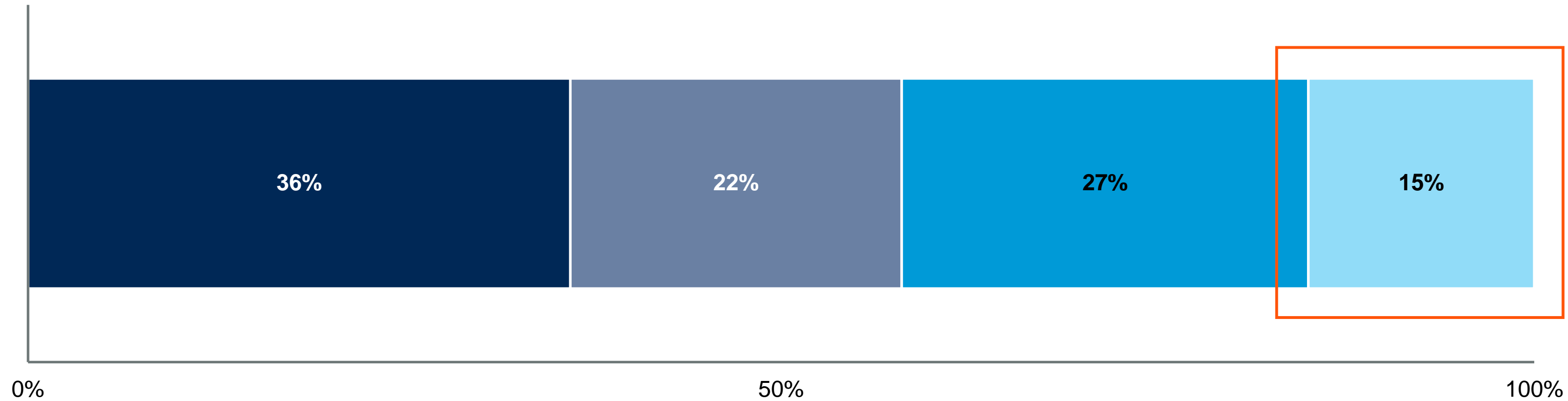
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# Current State of Smart Manufacturing Strategy

Percentage of Respondents

- Knowledge Gathering and Developing Our Strategy
- Piloting and Testing Our Strategy
- Implementing Our Strategy
- Deployed and in Use



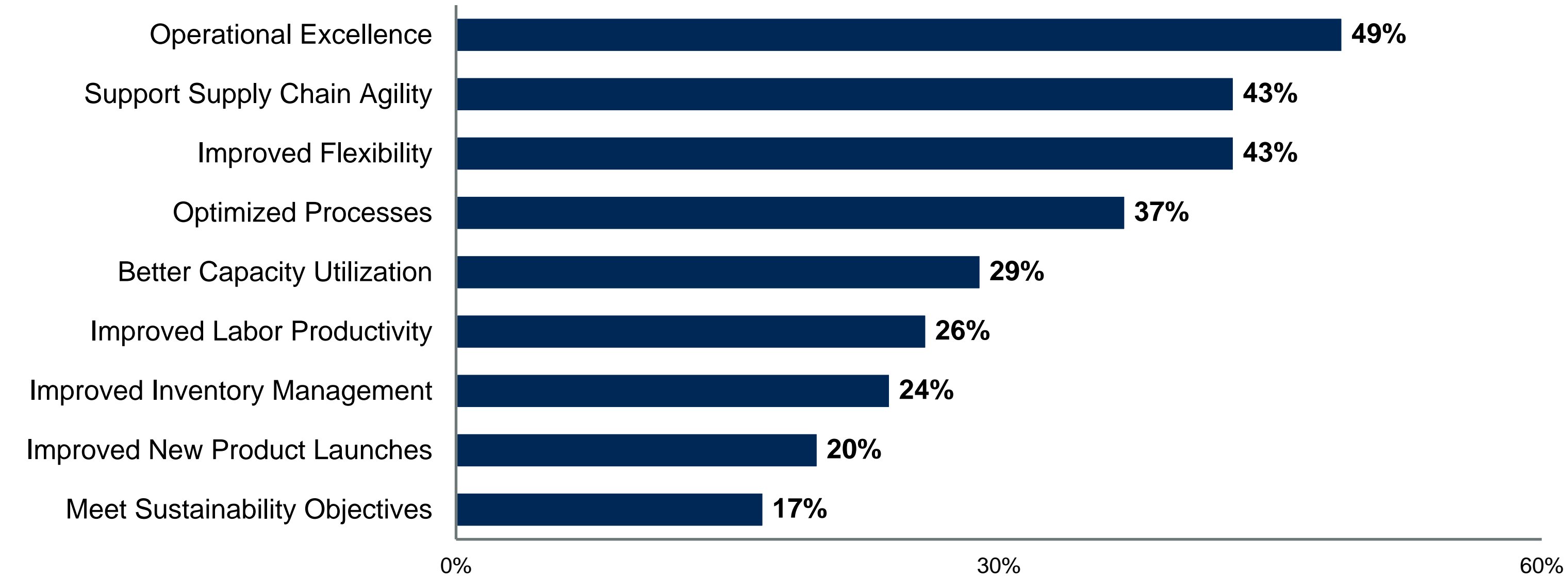
**Bottom line: It's not too late to start.**

n = 439 total respondents

Q: What is the current state of your company's smart manufacturing strategy?  
Source: Gartner 2020

# Optimize ... Then Transform ...

**Smart Manufacturing Benefits Organizations by Delivering Reliable Supply From Efficient Operations**  
Percentage of Respondents - Sum of top three



n = 439

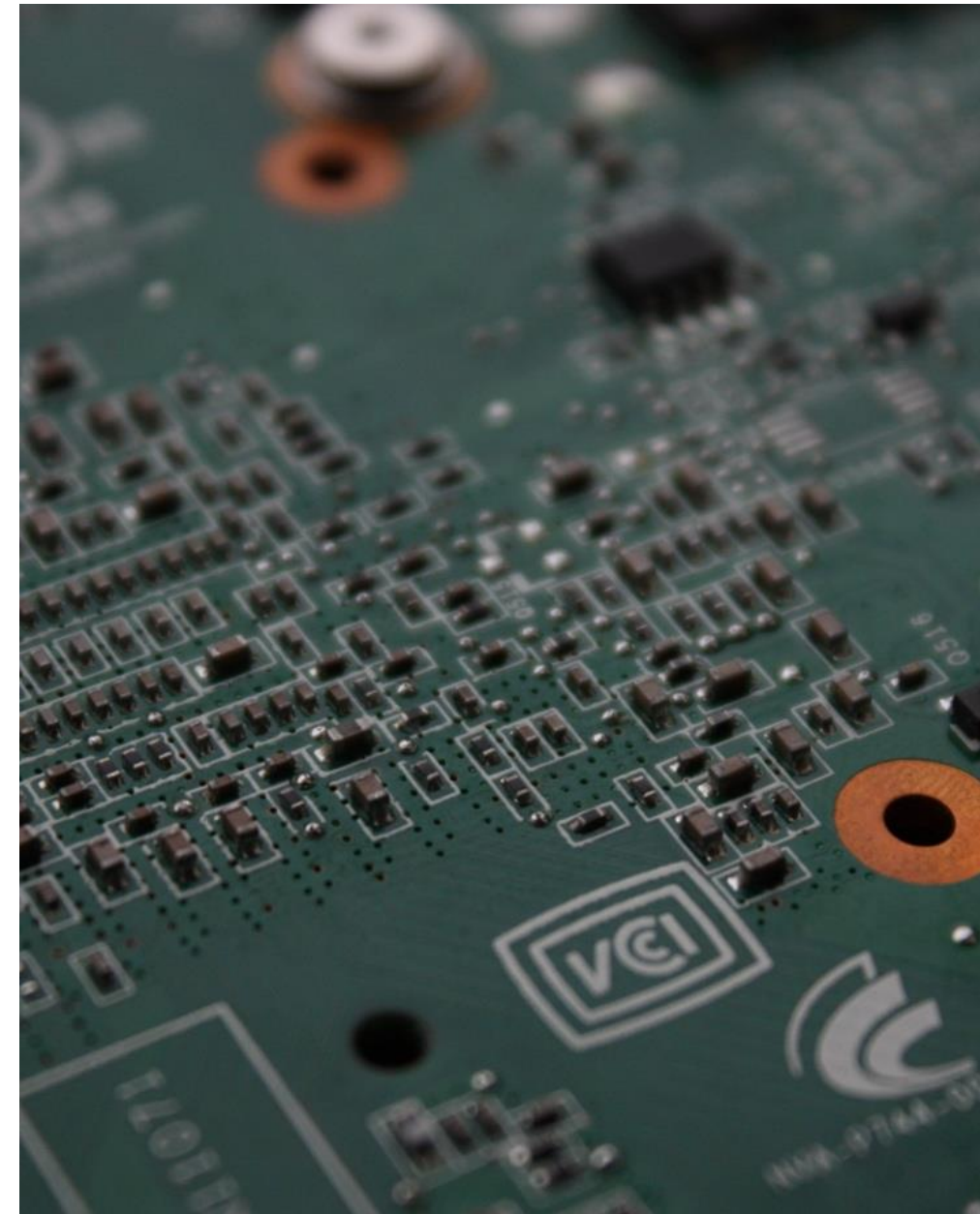
Q: What are the top three benefits your organization expects to get/is currently experiencing from smart manufacturing?

Source: Gartner 2020

# Continuous Improvement Examples



**Improve product consistency**



**Improve fill rates and quality**



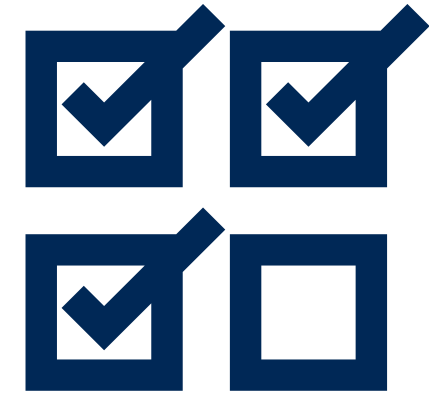
**Limit scrap and improve yield**

# Culture



Source: Gartner

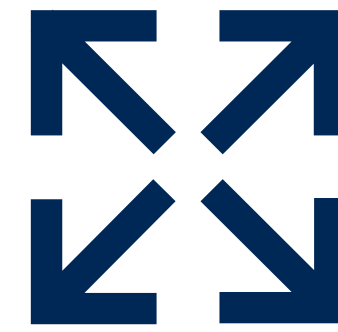
# Culture Enablers ...



**Execution**

**Rules**

**Identity**



**Orchestration**

**Purpose**



**Monitoring**

**Safety**

**Measures**

# The Basic Building Blocks

**Transactional Applications/Workflow**



**Data Visibility/Analytics**



**Data Connectivity/Integration Platform**



**Infrastructure**

## Key Issue Take-Away:

Technologies come and go, but the in the end, smart manufacturing is built on strategy process, culture... supported by execution, orchestration and monitoring.

# Recommendations

- ④ Investigate new technology to enable smart manufacturing pilots, vetting the required building blocks and technology roadmaps of candidate suppliers.
- ④ The platform, infrastructure, roadmap, culture and domain expertise matter. Three letter acronyms do not matter.
- ④ Focus pilots on incremental improvement when starting smart manufacturing. Look for the “adjacent possible” to gain continual momentum and continued success.
- ④ Repeat. This is an iterative process in a changing world.



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